

# BIOGRAPHICAL NOTES



**SYLVAIN FORTIER**  
Chief Investment and Innovation Officer

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Sylvain Fortier is responsible for developing and executing strategies enabling Ivanhoé Cambridge to provide strong, innovative real estate investment leadership. To that end, he identifies new ideas by focusing on emerging trends, technological advances, and needs generated by urbanization or by future users of space. He oversees the full spectrum of the Company's investment activity and has helmed several transformative projects such as the acquisition of the Stuyvesant Town residential neighbourhood in New York City and the partnership to create ARK with The We Company. His mandate also includes oversight of global investment funds and corporate social responsibility.

Mr. Fortier is a member of the Board of Directors and Chairman of the Strategy and Investment Committee of Gecina, Europe's largest office real estate investment trust, in which Ivanhoé Cambridge has a substantial investment. He also sits on the Board of Directors of Otéra Capital, a major commercial mortgage lender.

He joined Ivanhoé Cambridge's parent company, the Caisse de depot et placement du Québec, in 2004 as Vice President, Asset Management, of Cadim. He was then put in charge of SITQ's office building portfolio in the United States. In August 2010, he became Ivanhoé Cambridge's Vice President, Real Estate Strategy. In April 2011, he was appointed head of the Company's newly formed residential business unit, which grew significantly under his leadership, with assets climbing to more than \$10 billion from \$1 billion.

Mr. Fortier has more than 30 years of experience in real estate investment and financing involving various asset types. He began his career with the mortgage and real estate units of London Life and then joined Standard Life, where his positions included Regional Manager. Over the years, he has acquired a broad range of experience in real estate financing and management.

He is actively involved in the community and has been a member of the fundraising committees of The Lighthouse Children and Families, Centraide / United Way, and the Institute for Research in Immunology and Cancer (IRIC). He sits on the Board of Directors of Théâtre du Nouveau Monde (TNM) and is also a member of the Pension Real Estate Association (PREA) and the National Multifamily Housing Council (NMHC).

Sylvain Fortier graduated from McGill University with a bachelor of commerce degree, majoring in finance and real estate.

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